

Sold Market Analysis

This Year: 7/1/2015 to 9/30/2015
 Last Year: 7/1/2014 to 9/30/2014
 Report Date: 10/28/2015

Condos

Area	Total Active			Days on Market			Number Sold			Sold Volume			Average Sale Price			Percent of List			Days To Close			Days On Market		
	Last Year	This Year	PCT	Last Year	This Year	PCT	Last Year	This Year	PCT	Last Year	This Year	PCT	Last Year	This Year	PCT	Last Year	This Year	PCT	Last Year	This Year	PCT	Last Year	This Year	PCT
CSL Cor-Inland	27	50	+85	569	300	-47	1	4	+300	72,000	915,670	+1171	72,000	228,918	+217	91	97	+6	112	380	+239	112	380	+239
CSL-Beach & Marina	79	108	+36	851	489	-42	18	5	-72	6,059,160	1,530,000	-74	336,620	306,000	-9	94	95	+0	516	687	+33	516	687	+33
CSL-Centro	32	16	-50	555	194	-65	1	7	+600	76,923	1,799,790	+2239	76,923	257,113	+234	78	75	-3	232	832	+258	232	832	+258
CSL-Corr. Oceanside	39	28	-28	597	473	-20	1	0	-	464,900	0	-	464,900	0	-	93	0	-	119	0	-	119	0	-
CSL-North	15	0	-	249	0	-	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
East Cape North	16	14	-12	774	349	-54	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
El Centenario	0	19	+	0	366	+	0	2	+	0	900,000	+	0	450,000	+	0	90	+	0	324	+	0	324	+
La Paz City	20	53	+165	464	283	-39	0	4	+	0	1,241,000	+	0	310,250	+	0	98	+	0	248	+	0	248	+
La Ventana	6	17	+183	568	329	-42	1	7	+600	79,000	855,700	+983	79,000	122,243	+54	99	99	-0	310	214	-30	310	214	-30
LaPaz Beach	32	34	+6	491	409	-16	5	0	-	846,000	0	-	169,200	0	-	100	0	-	612	0	-	612	0	-
Pacific South	23	4	-82	320	427	+33	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
SJD Corr-Inland	28	26	-7	614	505	-17	2	1	-50	1,280,000	90,625	-92	640,000	90,625	-85	88	76	-13	204	599	+193	204	599	+193
SJD Corr-Oceanside	42	33	-21	866	896	+3	1	1	0	210,000	200,000	-4	210,000	200,000	-4	76	67	-12	681	530	-22	681	530	-22
SJD-Beachside	117	102	-12	729	542	-25	2	4	+100	2,710,000	949,000	-64	1,355,000	237,250	-82	94	89	-6	1,067	401	-62	1,067	401	-62
SJD-Centro	10	10	0	597	550	-7	0	1	+	0	187,000	+	0	187,000	+	0	90	+	0	129	+	0	129	+
SJD-East	32	13	-59	639	508	-20	2	0	-	1,142,000	0	-	571,000	0	-	92	0	-	684	0	-	684	0	-
SJD-Inland/Golf	124	116	-6	770	565	-26	6	7	+16	909,000	1,002,000	+10	151,500	143,143	-5	90	97	+7	543	469	-13	543	469	-13
SJD-North	1	2	+100	583	331	-43	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Condos Totals:	643	645	+0	679	478	-29	40	43	+7	13,848,983	9,670,785	-30	375,104	230,231	-38	91	88	-2	524	466	-11	524	466	-11

Houses

Area	Total Active			Days on Market			Number Sold			Sold Volume			Average Sale Price			Percent of List			Days To Close			Days On Market		
	Last Year	This Year	PCT	Last Year	This Year	PCT	Last Year	This Year	PCT	Last Year	This Year	PCT	Last Year	This Year	PCT	Last Year	This Year	PCT	Last Year	This Year	PCT	Last Year	This Year	PCT
CSL Cor-Inland	130	134	+3	411	251	-38	12	23	+91	3,551,000	5,830,000	+64	295,917	253,478	-14	95	95	-0	381	173	-54	381	173	-54
CSL-Beach & Marina	53	56	+5	601	390	-35	10	1	-90	10,570,000	2,500,000	-76	1,057,000	2,500,000	+136	89	67	-25	345	1,723	+399	345	1,723	+399
CSL-Centro	15	13	-13	363	139	-61	1	2	+100	175,000	977,500	+458	175,000	488,750	+179	80	100	+24	214	945	+341	214	945	+341
CSL-Corr. Oceanside	51	76	+49	608	384	-36	5	5	0	3,119,000	5,095,000	+63	623,800	1,019,000	+63	94	89	-5	293	289	-1	293	289	-1
CSL-North	18	21	+16	394	236	-40	1	0	-	64,000	0	-	64,000	0	-	93	0	-	681	0	-	681	0	-
East Cape North	88	99	+12	811	612	-24	9	2	-77	3,920,000	955,000	-75	435,556	477,500	+9	92	91	-0	574	393	-31	574	393	-31
East Cape South	34	53	+55	697	452	-35	1	2	+100	275,000	920,000	+234	275,000	460,000	+67	98	95	-2	314	355	+13	314	355	+13
El Centenario	24	31	+29	535	315	-41	3	2	-33	691,000	290,000	-58	230,333	145,000	-37	87	62	-28	209	564	+169	209	564	+169
El Sargento	31	17	-45	491	440	-10	1	1	0	249,000	92,500	-62	249,000	92,500	-62	89	93	+4	459	256	-44	459	256	-44
La Paz City	54	86	+59	388	220	-43	4	5	+25	489,000	853,000	+74	122,250	170,600	+39	93	91	-2	217	69	-68	217	69	-68
La Ventana	7	11	+57	463	291	-37	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
LaPaz Beach	17	13	-23	530	510	-3	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0

no data	1	1	0	1245	1245	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
no data	1	1	0	1386	1386	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Loreto	9	4	-55	555	253	-54	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Los Planes	0	1	+	0	121	+	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Mulege	6	2	-66	493	494	+0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Nopolo	1	5	+400	706	230	-67	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Pacific North	29	62	+113	746	303	-59	2	4	+100	248,000	722,000	+191	124,000	180,500	+45	93	85	-8	314	343	+9	314	343	+9
Pacific South	27	42	+55	609	351	-42	1	2	+100	169,000	689,000	+307	169,000	344,500	+103	100	95	-5	197	293	+48	197	293	+48
SJD Corr-Inland	48	41	-14	451	268	-40	2	0	-	2,665,000	0	-	1,332,500	0	-	90	0	-	276	0	-	276	0	-
SJD Corr-Oceanside	65	58	-10	585	436	-25	16	8	-50	43,920,010	24,871,163	-43	2,745,001	3,108,895	+13	91	86	-5	370	440	+18	370	440	+18
SJD-Beachside	22	11	-50	467	538	+15	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
SJD-Centro	19	14	-26	412	297	-27	1	2	+100	135,000	232,000	+71	135,000	116,000	-14	80	84	+5	148	190	+28	148	190	+28
SJD-East	36	49	+36	704	447	-36	6	0	-	20,645,000	0	-	3,440,833	0	-	93	0	-	493	0	-	493	0	-
SJD-Inland/Golf	44	52	+18	607	232	-61	5	1	-80	1,842,246	425,000	-76	368,449	425,000	+15	91	85	-6	188	226	+20	188	226	+20
SJD-North	6	9	+50	295	135	-54	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Houses Totals:	836	962	+15	558	356	-36	80	60	-25	92,727,256	44,452,163	-52	696,626	698,694	+0	91	82	-4	364	305	-16	364	305	-16

Townhouses

Area	Total Active			Days on Market			Number Sold			Sold Volume			Average Sale Price			Percent of List			Days To Close			Days On Market		
	Last Year	This Year	PCT	Last Year	This Year	PCT	Last Year	This Year	PCT	Last Year	This Year	PCT	Last Year	This Year	PCT	Last Year	This Year	PCT	Last Year	This Year	PCT	Last Year	This Year	PCT
CSL Cor-Inland	2	1	-50	456	554	+21	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
East Cape South	1	1	0	629	629	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Pacific North	0	1	+	0	125	+	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
San Pedro	0	1	+	0	185	+	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
SJD Corr-Inland	1	1	0	332	141	-57	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
SJD Corr-Oceanside	1	0	-	1232	0	-	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
SJD-Centro	1	0	-	366	0	-	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
SJD-Inland/Golf	1	0	-	260	0	-	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Townhouses Totals:	7	5	-28	533	326	-38	0	0	0	0	0	0	0	0	0	0	0	NaN	NaN	0	0	0	0	0

Land

Area	Total Active			Days on Market			Number Sold			Sold Volume			Average Sale Price			Percent of List			Days To Close			Days On Market		
	Last Year	This Year	PCT	Last Year	This Year	PCT	Last Year	This Year	PCT	Last Year	This Year	PCT	Last Year	This Year	PCT	Last Year	This Year	PCT	Last Year	This Year	PCT	Last Year	This Year	PCT
Bay of Dreams	1	1	0	1136	1136	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
CSL Cor-Inland	65	72	+10	522	357	-31	3	1	-66	1,533,000	110,000	-92	511,000	110,000	-78	89	73	-17	296	195	-34	296	195	-34
CSL-Beach & Marina	88	98	+11	749	532	-28	3	1	-66	4,014,000	58,000	-98	1,338,000	58,000	-95	95	83	-12	203	1,992	+881	203	1,992	+881
CSL-Centro	40	20	-50	670	291	-56	1	0	-	14,500	0	-	14,500	0	-	85	0	-	868	0	-	868	0	-
CSL-Corr. Oceanside	34	43	+26	740	510	-31	2	1	-50	339,000	6,700,000	+1876	169,500	6,700,000	+3852	89	96	+8	238	223	-6	238	223	-6
CSL-North	43	38	-11	607	494	-18	1	0	-	160,000	0	-	160,000	0	-	71	0	-	877	0	-	877	0	-
East Cape North	264	236	-10	942	810	-14	2	8	+300	545,000	432,000	-20	272,500	54,000	-80	87	84	-3	935	391	-58	935	391	-58
East Cape South	194	301	+55	895	456	-49	7	2	-71	488,500	132,000	-72	69,786	66,000	-5	80	83	+2	919	695	-24	919	695	-24
El Centenario	45	54	+20	379	282	-25	1	0	-	40,000	0	-	40,000	0	-	100	0	-	647	0	-	647	0	-
El Sargento	39	45	+15	626	425	-32	0	1	+	0	32,500	+	0	32,500	+	0	68	+	0	256	+	0	256	+
La Paz City	23	28	+21	394	292	-25	1	0	-	160,000	0	-	160,000	0	-	91	0	-	52	0	-	52	0	-

La Ventana	23	33	+43	592	341	-42	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
no data	1	0	-	1261	0	-	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
LaPaz Beach	55	48	-12	733	713	-2	1	1	0	140,000	302,220	+115	140,000	302,220	+115	90	90	+0	77	797	+935	77	797	+935		
no data	2	2	0	1221	1221	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Loreto	7	7	0	823	183	-77	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Los Planes	0	1	+	0	136	+	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Mag Bay	1	0	-	366	0	-	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Mulege	10	7	-30	437	547	+25	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Nopolo	4	0	-	342	0	-	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Pacific North	91	169	+85	759	450	-40	2	3	+50	63,000	152,000	+141	31,500	50,667	+60	93	92	-0	446	236	-47	446	236	-47		
Pacific South	126	178	+41	594	349	-41	5	1	-80	1,887,500	21,500	-98	377,500	21,500	-94	84	90	+7	281	975	+246	281	975	+246		
San Juan de la Costa	3	3	0	492	233	-52	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
San Juanico	0	1	+	0	101	+	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
San Pedro	2	0	-	275	0	-	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
SJD Corr-Inland	30	54	+80	452	280	-38	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
SJD Corr-Oceanside	46	50	+8	518	376	-27	2	1	-50	1,015,000	199,900	-80	507,500	199,900	-60	72	100	+38	366	288	-21	366	288	-21		
SJD-Beachside	6	5	-16	634	636	+0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
SJD-Centro	15	15	0	629	509	-19	0	2	+	0	177,000	+	0	88,500	+	0	85	+	0	559	+	0	559	+		
SJD-East	75	62	-17	825	506	-38	2	6	+200	780,000	1,674,000	+114	390,000	279,000	-28	85	92	+8	282	289	+2	282	289	+2		
SJD-Inland/Golf	52	59	+13	646	448	-30	2	0	-	169,400	0	-	84,700	0	-	91	0	-	233	0	-	233	0	-		
SJD-North	17	21	+23	629	425	-32	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
no data	1	0	-	792	0	-	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
no data	3	1	-66	1817	2080	+14	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Land Totals:	1406	1652	+17	733	486	-33	35	28	-20	11,348,900	9,991,120	-11	284,432	663,524	+133	87	95	-1	481	457	-4	481	457	-4		

Area	Total Active			Days on Market			Number Sold			Sold Volume			Average Sale Price			Percent of List			Days To Close			Days On Market			
	Last Year	This Year	PCT	Last Year	This Year	PCT	Last Year	This Year	PCT	Last Year	This Year	PCT	Last Year	This Year	PCT	Last Year	This Year	PCT	Last Year	This Year	PCT	Last Year	This Year	PCT	
Constitucion	1	0	-	89	0	-	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
CSL Cor-Inland	3	1	-66	584	660	+13	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
CSL-Beach & Marina	6	7	+16	519	200	-61	1	0	-	760,000	0	-	760,000	0	-	86	0	-	287	0	-	287	0	-	
CSL-Centro	17	17	0	458	348	-24	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
CSL-Corr-Oceanside	2	1	-50	483	482	-0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
CSL-North	7	5	-28	645	468	-27	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
East Cape North	2	4	+100	254	252	-0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
East Cape South	3	2	-33	744	956	+28	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
El Centenario	1	2	+100	153	145	-5	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
La Paz City	9	11	+22	304	262	-13	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
LaPaz Beach	0	1	+	0	390	+	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Loreto	1	1	0	366	366	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Pacific North	3	4	+33	386	361	-6	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Pacific South	4	2	-50	349	391	+12	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
SJD Corr-Inland	0	2	+	0	228	+	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
SJD Corr-Oceanside	0	1	+	0	136	+	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
SJD-Beachside	1	2	+100	1555	880	-43	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
SJD-Centro	7	10	+42	585	374	-36	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0

SJD-East	1	2	+100	628	476	-24	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
SJD-Inland/Golf	2	3	+50	367	323	-11	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
SJD-North	6	8	+33	395	142	-64	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Commercial Totals:	76	86	+13	476	337	-29	1	0	-	760,000	0	-	760,000	0	-100	86	NaN	-	287	0	-	287	0	-

Business

Area	Total Active			Days on Market			Number Sold			Sold Volume			Average Sale Price			Percent of List			Days To Close			Days On Market		
	Last Year	This Year	PCT	Last Year	This Year	PCT	Last Year	This Year	PCT	Last Year	This Year	PCT	Last Year	This Year	PCT	Last Year	This Year	PCT	Last Year	This Year	PCT	Last Year	This Year	PCT
CSL-Beach & Marina	4	4	0	172	204	+18	0	1	+	0	50,000	+	0	50,000	+	0	77	+	0	226	+	0	226	+
CSL-Centro	3	1	-66	344	763	+121	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
East Cape North	1	0	-	338	0	-	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
La Paz City	0	1	+	0	89	+	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Pacific North	3	0	-	56	0	-	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Pacific South	1	0	-	366	0	-	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
SJD-Centro	0	1	+	0	189	+	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
SJD-North	0	1	+	0	185	+	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Business Totals:	12	8	-33	216	255	+18	0	1	+	0	50,000	+	0	50,000	+	NaN	77	+	0	226	+	0	226	+

Fractional

Area	Total Active			Days on Market			Number Sold			Sold Volume			Average Sale Price			Percent of List			Days To Close			Days On Market		
	Last Year	This Year	PCT	Last Year	This Year	PCT	Last Year	This Year	PCT	Last Year	This Year	PCT	Last Year	This Year	PCT	Last Year	This Year	PCT	Last Year	This Year	PCT	Last Year	This Year	PCT
CSL-Beach & Marina	56	58	+3	1139	884	-22	2	6	+200	299,000	1,229,000	+311	149,500	204,833	+37	94	94	-0	763	1,185	+55	763	1,185	+55
CSL-Corr. Oceanside	6	9	+50	402	295	-26	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
LaPaz Beach	18	16	-11	721	720	-0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
SJD Corr-Oceanside	1	1	0	366	345	-5	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
SJD-East	2	1	-50	441	882	+100	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Fractional Totals:	83	85	+2	969	784	-19	2	6	+200	299,000	1,229,000	+311	149,500	204,833	+37	94	94	0	763	1,185	+55	763	1,185	+55

MultiFamily

Area	Total Active			Days on Market			Number Sold			Sold Volume			Average Sale Price			Percent of List			Days To Close			Days On Market		
	Last Year	This Year	PCT	Last Year	This Year	PCT	Last Year	This Year	PCT	Last Year	This Year	PCT	Last Year	This Year	PCT	Last Year	This Year	PCT	Last Year	This Year	PCT	Last Year	This Year	PCT
CSL Cor-Inland	1	1	0	660	660	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
CSL-Beach & Marina	3	3	0	480	243	-49	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
CSL-Centro	1	4	+300	365	176	-51	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
CSL-Corr. Oceanside	1	1	0	271	274	+1	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
CSL-North	2	1	-50	472	396	-16	0	1	+	0	70,000	+	0	70,000	+	0	54	+	0	196	+	0	196	+
East Cape North	1	1	0	365	218	-40	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
El Sargento	1	1	0	698	698	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
La Paz City	1	1	0	129	118	-8	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Pacific North	0	1	+	0	272	+	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
SJD Corr-Inland	0	1	+	0	151	+	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
SJD-Centro	1	0	-	366	0	-	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
SJD-East	0	1	+	0	219	+	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
MultiFamily Totals:	12	16	+33	436	277	-36	0	1	+	0	70,000	+	0	70,000	0	NaN	54	+	0	196	+	0	196	+

Grand Totals	3,075	3,459	+12	670	450	-33	158	139	-12	118,984,139	65,463,068	-45	753,064	470,957	-37	90	87	-4	435	422	-2	435	422	-2
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